# HEADWATER EXPLORATION INC. Interim Condensed Statements of Financial Position

	September 30,	December 31,
	2023	2022
(Cdn\$ thousands)	\$	\$
ASSETS		
Current assets		
Cash and cash equivalents	129,002	175,447
Restricted cash	350	350
Accounts receivable (note 12)	51,721	43,141
Financial derivative receivable (note 12)	1,794	419
Inventories	972	1,243
Prepaids and deposits	1,155	993
Total current assets	184,994	221,593
Contribution receivable (note 6)	1,104	1,104
Exploration and evaluation assets (note 3)	51,220	42,872
Property, plant and equipment (note 4)	581,100	468,042
Right-of-use assets	864	796
Other assets	335	335
Total assets	819,617	734,742
Accounts payable and accrued liabilities (note 12) Stock-based compensation payable (note 8) Financial derivative liability (note 12) Current portion of lease liability	96,573 1,912 197 101	71,404 825 1,520 626
		020
Current income tax liability	19,077	14,393
	19,077 23,638	
Current income tax liability		14,393
Current income tax liability Dividends payable (note 7) Total current liabilities	23,638 141,498 982	14,393 23,392 112,160
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability	23,638 141,498 982 815	14,393 23,392 112,160 - 235
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5)	23,638 141,498 982 815 37,739	14,393 23,392 112,160 - - 235 32,343
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6)	23,638 141,498 982 815 37,739 7,082	14,393 23,392 112,160 - - - - - - - - - - - - - - - - - - -
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability	23,638 141,498 982 815 37,739 7,082 44,121	14,393 23,392 112,160 - 235 32,343 6,720 39,949
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5)	23,638 141,498 982 815 37,739 7,082	14,393 23,392 112,160 - - - - - - - - - - - - - - - - - - -
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities Shareholders' Equity	23,638 141,498 982 815 37,739 7,082 44,121 232,237	14,393 23,392 112,160 - 235 32,343 6,720 39,949 191,407
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities Shareholders' Equity Capital stock (note 7)	23,638 141,498 982 815 37,739 7,082 44,121	14,393 23,392 112,160 - 235 32,343 6,720 39,949
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities Shareholders' Equity Capital stock (note 7) Warrants (note 7)	23,638 141,498 982 815 37,739 7,082 44,121 232,237 482,807 -	14,393 23,392 112,160 - 235 32,343 6,720 39,949 191,407 479,157 2
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities <b>Shareholders' Equity</b> Capital stock (note 7) Warrants (note 7) Contributed surplus	23,638 141,498 982 815 37,739 7,082 44,121 232,237 482,807 - 17,869	14,393 23,392 112,160 235 32,343 6,720 39,949 191,407 479,157 2 17,312
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities Shareholders' Equity Capital stock (note 7) Warrants (note 7) Contributed surplus Retained earnings	23,638 141,498 982 815 37,739 7,082 44,121 232,237 482,807 - 17,869 86,704	14,393 23,392 112,160 - 235 32,343 6,720 39,949 191,407 479,157 2
Current income tax liability Dividends payable (note 7) Total current liabilities Stock-based compensation payable (note 8) Lease liability Decommissioning liability (note 5) Repayable contribution (note 6) Deferred income tax liability Total liabilities <b>Shareholders' Equity</b> Capital stock (note 7) Warrants (note 7) Contributed surplus	23,638 141,498 982 815 37,739 7,082 44,121 232,237 482,807 - 17,869	14,393 23,392 112,160 235 32,343 6,720 39,949 191,407 479,157 2 17,312

Subsequent events (note 13)

See accompanying notes to the interim condensed financial statements

Approved on behalf of the Board of Directors:

<u>(signed) "Chandra Henry"</u> Chandra Henry, CPA, CA Director (<u>signed) "Neil Roszell"</u> Neil Roszell Chairman

# **HEADWATER EXPLORATION INC. Interim Condensed Statements of Income and** Comprehensive Income (unaudited)

		nonths ended ember 30,	Nine month Septemb	
	2023	2022	2023	2022
(Cdn\$ thousands, except per share data)	\$	\$	\$	\$
REVENUE				
Sales (note 9)	149,632	99,587	372,808	349,002
Royalties	(26,721)	(23,568)	(61,770)	(65,810)
Revenue, net of royalties	122,911	76,019	311,038	283,192
Gains (losses) on financial derivatives (note 12)	2,199	(401)	10,858	(7,535)
	125,110	75,618	321,896	275,657
EXPENSES				
Blending and transportation	14,374	8,876	47,378	35,971
Production	12,211	6,394	33,625	18,860
General and administrative	2,496	1,567	6,886	4,841
Stock-based compensation	1,498	913	4,338	3,011
Depletion and depreciation	30,723	17,284	88,721	53,565
	61,302	35,034	180,948	116,248
Interest income and other expense (note 10)	795	557	3,149	653
Income before income taxes	64,603	41,141	144,097	160,062
Income taxes				
Current income tax expense	14,647	2,009	29,322	13,318
Deferred income tax expense	279	7,587	4,172	24,424
Net income and comprehensive income	49,677	31,545	110,603	122,320
Net income per share (note 7)				
Basic	0.21	0.14	0.47	0.54
Diluted	0.21	0.14	0.47	0.54
שוועוכע	0.21	0.15	0.+7	0.00

See accompanying notes to the interim condensed financial statements

# HEADWATER EXPLORATION INC. Interim Condensed Statements of Cash Flows

(unaudited)

		Three mon Septem	ber 30,	Nine months ended September 30,		
Cash flow related to the following activities:	¢	2023	2022	2023	2022	
(Cdn\$ thousands)	\$		\$	\$	\$	
OPERATING						
Net income		49,677	31,545	110,603	122,320	
Items not involving cash:						
Unrealized (gains) losses on financial derivatives (note 12)		(1,905)	401	(2,995)	3,332	
Stock-based compensation		1,498	913	4,338	3,011	
Depletion and depreciation		30,723	17,284	88,721	53,565	
Income tax expense		14,926	9,596	33,494	37,742	
Non-cash finance charges		615	711	1,440	1,247	
Income taxes paid		(4,348)	-	(24,638)	-	
Change in non-cash operating working capital (note 11)		(5,618)	11,610	1,663	(3,740)	
Cash flows provided by operating activities		85,568	72,060	212,626	217,477	
FINANCING		( )		()		
Payment of lease liability		(175)	(246)	(569)	(708)	
Proceeds from exercise of stock options & warrants (note 7)		270	-	1,013	1,215	
Proceeds from repayable contribution (note 6)		-	4,833	-	4,833	
Dividends paid (note 7)		(23,586)	-	(70,517)	-	
Cash flows provided by (used in) financing activities		(23,491)	4,587	(70,073)	5,340	
INVESTING						
Capital expenditures – property, plant and equipment (note 4)		(66,899)	(58,827)	(176,169)	(130,176)	
Capital expenditures – exploration and evaluation (note 3)		(3,309)	(12,174)	(27,627)	(56,233)	
Government grant (note 6)		-	1,208	(, , . , , . , , . , , . , , . , .	1,208	
Change in restricted cash		-	-	-	(5,000)	
Change in non-cash investing working capital (note 11)		8,178	15,731	14,798	20,102	
Cash flows used in investing activities		(62,030)	(54,062)	(188,998)	(170,099)	
		( ) <b>/</b>	· · · · · ·			
Change in cash and cash equivalents		47	22,585	(46,445)	52,718	
Cash and cash equivalents, beginning of period		128,955	144,836	175,447	114,703	
Cash and cash equivalents, end of period		129,002	167,421	129,002	167,421	

See accompanying notes to the interim condensed financial statements

# **HEADWATER EXPLORATION INC.** Interim Condensed Statements of Changes in Shareholders' Equity (unaudited)

(Cdn\$ thousands)	Notes	Capital stock	Warrants	Contributed surplus \$	Retained earnings/ (Deficit) \$	Total shareholders' equity \$
Balance at January 1, 2022		469,521	5,437	14,686	(91,853)	397,791
Exercise of stock options	7	2,472	-	(1,692)	-	780
Exercise of warrants	7	4,639	(4,204)	-	-	435
Stock-based compensation		-	-	3,680	-	3,680
Net income		-	-	-	122,320	122,320
Balance at September 30, 2022		476,632	1,233	16,674	30,467	525,006
Balance at January 1, 2023		479,157	2	17,312	46,864	543,335
Exercise of stock options	7	3,643	-	(2,635)	-	1,008
Exercise of warrants	7	7	(2)	-	-	5
Stock-based compensation		-	-	3,755	-	3,755
Reclassification to stock-based compensation payable	8	-	-	(563)	-	(563)
Net income		-	-	-	110,603	110,603
Dividends declared	7	-	-	-	(70,763)	(70,763)
Balance at September 30, 2023		482,807		17,869	86,704	587,380

See accompanying notes to the interim condensed financial statements

# HEADWATER EXPLORATION INC. Notes to the Interim Condensed Financial Statements

(unaudited)

As at and for the three and nine months ended September 30, 2023, and 2022

(All tabular amounts in thousands, unless otherwise stated)

# 1. NATURE OF OPERATIONS

Headwater Exploration Inc. ("Headwater" or the "Company") is a Canadian resource company engaged in the exploration for and development and production of petroleum and natural gas in Canada. Headwater is a public company existing under the Alberta Business Corporations Act with common shares listed on the Toronto Stock Exchange ("TSX") under the symbol "HWX".

Headwater's principal place of business is located at 1400, 215 – 9<sup>th</sup> Avenue S.W., Calgary, Alberta, T2P 1K3 and its registered office is located at 2400, 525 – 8<sup>th</sup> Avenue S.W., Calgary, Alberta, T2P 1G1.

# 2. BASIS OF PREPARATION

These unaudited interim condensed financial statements have been prepared in accordance with IAS 34 – *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"). The unaudited interim condensed financial statements do not include all information required for annual financial statements and should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2022. These unaudited interim condensed financial statements have been prepared following the same accounting policies as the Company's audited financial statements for the year ended December 31, 2022, except for the below.

During the nine months ended September 30, 2023, the Company's Board of Directors ("the Board") approved the cash settlement of restricted share units ("RSUs"). Previously, these awards had been accounted for as equity settled. This modification was accounted for following guidance in IFRS 2- *Share-based payment*. See note 8.

The timely preparation of these financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses. Actual results may differ materially from these estimates. Significant judgments, estimates and assumptions made by management in these financial statements are outlined in the audited financial statements for the year ended December 31, 2022.

These unaudited interim condensed financial statements were approved and authorized for issue by the Company's Board of Directors on November 9, 2023.

# 3. EXPLORATION AND EVALUATION ("E&E") ASSETS

E&E assets consist of the Company's undeveloped land, geological and geophysical assets and exploratory drilling costs for projects in which technical feasibility or commercial viability has yet to be determined.

The following table reconciles the movements of the Company's E&E assets for the periods:

	September 30, 2023	December 31, 2022	
	\$ \$		
Balance, beginning of period	42,872	28,993	
Additions	27,627	79,665	
Transfers to PP&E	(19,279)	(65,786)	
Balance, end of period	51,220	42,872	

The Company concluded there are no indicators of impairment for its E&E assets as at September 30, 2023.

# 4. PROPERTY, PLANT AND EQUIPMENT ("PP&E")

The following table reconciles the movements of the Company's PP&E assets for the periods:

	Oil and gas		
	properties	Corporate	Total
Cost	\$	\$	\$
Balance at December 31, 2021	599,124	2,752	601,876
Additions	170,704	83	170,787
Transfers from E&E	65,786	-	65,786
Government grant	(4,428)	-	(4,428)
Changes in decommissioning liabilities	4,034	-	4,034
Balance at December 31, 2022	835,220	2,835	838,055
Additions <sup>(1)</sup>	177,391	13	177,404
Transfers from E&E	19,279	-	19,279
Changes in decommissioning liabilities	4,574	-	4,574
Balance at September 30, 2023	1,036,464	2,848	1,039,312
Accumulated depletion, depreciation and impairment		0.007	
Balance at December 31, 2021	289,359	2,227	291,586
Depletion and depreciation expense	78,358	69	 78,427
Balance at December 31, 2022	367,717	2,296	370,013
Depletion and depreciation expense	88,144	55	88,199
Balance at September 30, 2023	455,861	2,351	458,212
Net book value at December 31, 2022	467,503	539	468,042
Net book value at September 30, 2023	580,603	497	581,100

 Includes capitalized general and administrative expenses of \$2.7 million (nine months ended September 30, 2022 -\$2.6 million) and capitalized stock-based compensation of \$1.2 million (nine months ended September 30, 2022 -\$1.2 million).

The Company concluded there are no indicators of impairment for its CGUs as at September 30, 2023.

# 5. DECOMMISSIONING LIABILITY

The following table reconciles the movements of the Company's decommissioning liability for the periods:

	Septemb	September 30, 2023	
	\$	\$	
Balance, beginning of period		32,343	27,600
Additions		11,341	14,267
Change in estimate <sup>(1)</sup>		(6,767)	(10,233)
Accretion		822	709
Balance, end of period		37,739	32,343

(1) Relates to changes in the inflation rate and risk-free rate. Of this amount, a \$2.4 million downward revision is a result of a decrease in the inflation rate over the period from 2.1% at December 31, 2022 to 1.8% at September 30, 2023 and a \$4.4 million downward revision is a result of an increase in the risk-free rate over the period from 3.3% at December 31, 2022 to 3.8% at September 30, 2023.

The Company's decommissioning liabilities are based on the Company's net ownership in wells and related infrastructure.

The Company has estimated the net present value of its total decommissioning liabilities to be \$37.7 million as at September 30, 2023 (December 31, 2022 - \$32.3 million). The total future inflated and undiscounted amount of estimated cash flows required to settle these obligations is \$89.4 million (December 31, 2022 - \$73.3 million). Management estimates the settlement of these obligations will occur over the next 20 to 40 years. At September 30, 2023, a risk-free rate of 3.8% (December 31, 2022 - 3.3%) and an inflation rate of 1.8% (December 31, 2022 - 2.1%) were used to calculate the estimated fair value of the decommissioning liability.

# 6. REPAYABLE CONTRIBUTION (NRCan ERF)

In the second and fourth quarters of 2022, the Company received approval of its first and second claims pursuant to a repayable contribution agreement with the Department of Natural Resources Canada ("NRCan"), under the Emissions Reduction Fund ("ERF") Onshore Program. The funds were received by the Company during the year ended December 31, 2022, with the exception of the holdback amount of \$1.1 million which has been recorded as a long-term receivable.

The Company has recognized a repayable contribution of \$8.8 million, undiscounted, and \$7.1 million discounted as at September 30, 2023, with respect to claims submitted to the ERF and confirmed by NRCan. The Company discounts the repayable contribution at a weighted average interest rate of 7.3%. The repayable portion of the funds received are to be repaid as follows: 10% on June 30, 2025, 33% on June 30, 2026, and 57% on June 30, 2027.

	Septerr	nber 30, 2023	December 31, 2022
	\$	\$	
Balance, beginning of period		6,720	-
Repayable contribution discounted at 7.3%		-	6,614
Interest		362	106
Balance, end of period		7,082	6,720

The Company is in compliance with all terms and conditions of the repayable contribution agreement.

# 7. CAPITAL STOCK

#### a) Issued and outstanding

	Septembe	er 30, 2023	December 31, 2022		
	Number of		Number of		
	shares	Amount	shares	Amount	
	\$	\$		\$	
Balance, beginning of period	233,920	479,157	217,681	469,521	
Exercise of stock options	2,458	3,643	2,706	3,280	
Exercise of warrants	6	7	13,533	6,356	
Balance, end of period	236,384	482,807	233,920	479,157	

#### **Stock Options**

During the nine months ended September 30, 2023, 2.7 million stock options were exercised for 1.9 million common shares on a cashless basis, and 0.6 million stock options were exercised for 0.6 million common shares for total proceeds of \$1.0 million. Contributed surplus related to the options exercised of \$2.6 million was transferred to capital stock.

#### Warrants

During the nine months ended September 30, 2023, the remaining balance of the warrants to purchase common shares that were outstanding were exercised for common shares for total proceeds of \$5 thousand. The associated fair value of the warrants of \$2 thousand, along with the proceeds received, were transferred to capital stock.

#### b) Per share amounts

Basic per share amounts are calculated using the weighted average number of shares outstanding. The Company uses the treasury stock method to determine the impact of dilutive securities. The reconciling items between basic and diluted average common shares outstanding are stock options, warrants, RSUs, PSUs and accrued dividends on RSUs and PSUs.

	Three months ended September 30,		Nine month Septemb	
	2023	2022	2023	2022
Weighted average shares outstanding				
Basic	236,191	229,909	235,305	225,794
Diluted	239,167	236,658	237,683	232,984

#### c) Dividends

On November 3, 2022, Headwater announced its inaugural quarterly cash dividend of \$0.10 per common share (\$0.40 per common share annualized). The first dividend was paid on January 16, 2023, to shareholders of record at the close of business on December 30, 2022.

During the nine months ended September 30, 2023, the Company declared \$70.8 million (nine months ended September 30, 2022 - \$nil) related to its quarterly cash dividend. Included in current liabilities is the dividend payable of \$23.6 million for the dividend declared on September 14, 2023 and paid out on October 16, 2023.

# 8. STOCK-BASED COMPENSATION

#### a) Stock options

The following table summarizes the changes in the outstanding stock options for the periods:

	Nine mont	hs ended	Year e	ended
	September 30, 2023		December	r 31, 2022
		Weighted		Weighted
	Number of	average	Number of	average
	options	exercise price	options	exercise price
Options outstanding, beginning of period	6,086	\$ 2.74	9,505	\$ 2.36
Exercised <sup>(1)</sup>	(3,303)	\$ 1.96	(3,419)	\$ 1.70
Forfeited	(8)	\$ 2.39	-	-
Options outstanding, end of period	2,775	\$ 3.67	6,086	\$ 2.74
Options exercisable, end of period	1,068	\$ 3.59	1,312	\$ 2.93

(1) The Company's weighted average share price, at the date of exercise, for stock options exercised during the nine months ended September 30, 2023 was \$6.51 per common share (nine months ended September 30, 2022 - \$6.93 per common share).

There were no stock options granted in the nine months ended September 30, 2023, or in the year ended December 31, 2022.

The range of exercise prices of stock options outstanding and exercisable as at September 30, 2023 is as follows:

	Outstanding options			Exercisabl	e options
		Weighted			
	Number of	average	Weighted	Number of	Weighted
	options	remaining term	average	options	average
Exercise prices	outstanding	(years)	exercise price	exercisable	exercise price
\$ 1.06 - \$ 2.00	300	0.49	\$ 1.06	300	\$ 1.06
\$ 2.01 - \$ 3.00	723	1.23	\$ 2.50	8	\$ 2.39
\$ 3.01 - \$ 5.23	1,752	1.55	\$ 4.60	760	\$ 4.61
Total	2,775	1.35	\$ 3.67	1,068	\$ 3.59

For the nine months ended September 30, 2023, the Company recorded gross stock-based compensation expense of \$1.0 million and capitalized stock-based compensation expense of \$0.3 million for stock options outstanding.

b) Deferred share units ("DSUs")

The Company has a DSU plan (the "DSU Plan") which provides for grants of DSUs to non-management directors. Each DSU vests on the date of grant; however, settlement of the DSU occurs when the individual ceases to be a director of the Company. DSUs are to be settled in cash or by payment in common shares acquired through the facilities of the TSX. It is the intention of the Company to settle DSUs in cash.

The following table summarizes the changes in the DSU liability for the periods:

	Septe	mber 30,	December 31,
		2023	2022
	\$		\$
Balance, beginning of period		825	196
Increase in liability/fair value adjustment (1)		1,077	629
Balance, end of period		1,902	825
Current portion of stock-based compensation payable		1,902	825

(1) Includes dividend adjustment.

The DSU liability as at September 30, 2023 of \$1.9 million is based on a fair value of \$7.16 per DSU which is the Company's closing share price on September 30, 2023.

The following table summarizes the changes in the number of outstanding DSUs for the periods:

	September 30, 2023	December 31, 2022
Outstanding, beginning of period	141 113	38 103
Granted Outstanding, end of period	254	103

#### c) Share awards

The Company has an awards plan (the "Awards Plan") which provides for grants of RSUs and performance share units ("PSUs") to officers, employees and consultants of the Company. Generally, one third of the RSUs will vest on each of the first, second and third anniversaries of the date of grant and all PSUs will vest on the third anniversary of the date of grant, unless otherwise determined by the Board of Directors. The common shares underlying PSUs are adjusted based on a payout multiplier ranging from 0 to 2 times, which is determined based on certain corporate performance measures, as determined by the Board of Directors.

# RSUs (Cash Settled)

During the nine months ended September 30, 2023, the Board approved the cash settlement of RSUs. Previously, these awards had been accounted for as equity-settled. As a result of this modification to the Company's outstanding RSUs from equity-settled to cash-settled, the fair value of the awards previously expensed was reclassified from contributed surplus to stock-based compensation payable. Subsequent to modification, the grant date fair value is used to record the cost of the RSUs and any subsequent remeasurement of the liability is also recognized in the Statement of Income and Comprehensive Income.

The following table summarizes the changes in the RSU liability for the period:

	September 30, 2023
	\$
Balance, beginning of period	-
Reclassified from contributed surplus	563
Increase in liability/fair value adjustment <sup>(1)</sup>	741
Payout	(312)
Balance, end of period	992
Current portion of stock-based compensation payable	10
Long-term portion of stock-based compensation payable	982

(1) Includes dividend adjustment.

The RSU liability as at September 30, 2023 of \$1.0 million is based on a fair value of \$7.16 per RSU which is the Company's closing share price on September 30, 2023.

The following table summarizes the changes in the number of outstanding RSUs for the periods:

	September 30,	
	2023	2022
Outstanding, beginning of period	179	-
Granted	273	183
Forfeited	(22)	(4)
Exercised	(51)	-
Outstanding, end of period	379	179

#### PSUs (Equity Settled)

It is the intention of the Company to equity settle PSUs. The Awards Plan allows a holder to receive common shares upon vesting. Headwater uses the fair value method for valuing PSUs. The fair value of PSUs is determined based on the volume weighted average trading price of the five days preceding the grant date. This fair value is recognized as stock-based compensation expense over the vesting period with a corresponding increase to contributed surplus. The Company capitalizes a portion of stock-based compensation that is directly attributable to development activities. For PSUs, the amount of stock-based compensation expense is adjusted based on a payout multiplier ranging from 0 to 2 times. The amount of stock-based compensation expense is reduced by an estimated forfeiture rate determined at the date of the grant and updated each period. Upon vesting of the PSUs and settlement in common shares, the previously recognized value in contributed surplus will be recorded as an increase to capital stock.

The following table summarizes the changes in the number of outstanding PSUs for the periods:

	September 30,	December 31,
	2023	2022
Outstanding, beginning of period	838	-
Granted	1,082	838
Forfeited	(3)	-
Outstanding, end of period	1,917	838

For the nine months ended September 30, 2023, with respect to RSUs and PSUs outstanding, the Company recorded gross stock-based compensation expense of \$3.4 million and capitalized stock-based compensation expense of \$0.9 million.

# 9. SALES

The following table presents the Company's sales disaggregated by revenue source:

	Three months ended September 30,			Nine months ended September 30,			
		2023		2022		2023	2022
	\$		\$		\$		\$
Heavy oil		147,368		97,335		359,875	325,627
Natural gas		1,330		1,669		9,714	21,170
Natural gas liquids		819		482		2,097	1,229
Gathering, processing and transportation		115		101		1,122	976
		149,632		99,587		372,808	349,002

Included in accounts receivable as at September 30, 2023 is \$51.3 million (December 31, 2022 - \$38.7 million) of accrued sales related to September 2023 production.

## **10. INTEREST INCOME AND OTHER EXPENSE**

Interest income and other expense consists of the following:

	Three months ended September 30,		Nine months ended September 30,			
		2023	2	2022	2023	2022
	\$		\$		\$	\$
Interest income		1,519		1,278	4,886	2,011
Realized and unrealized foreign						
exchange losses		(290)		(434)	(520)	(743)
Accretion on decommissioning liability		(295)		(201)	(822)	(484)
Interest on repayable contribution		(124)		(63)	(362)	(74)
Interest on lease liability		(15)		(23)	(33)	(57)
		795		557	3,149	653

(1) Included within non-cash finance charges in the statement of cash flows is unrealized foreign exchange gains (losses), accretion on decommissioning liability, interest on repayable contribution and interest on lease liability.

# 11. SUPPLEMENTAL CASH FLOW INFORMATION

	Three months ended September 30,		Nine months Septembe	
	2023	2022	2023	2022
\$	\$	\$	\$	
Change in non-cash operating working capital:				
Accounts receivable	(13,573)	14,445	(8,505)	(4,753)
Inventories	(329)	317	271	(447)
Prepaids and deposits	84	337	(162)	(144)
Accounts payable and accrued liabilities	8,231	(3,489)	10,371	1,604
Stock-based compensation payable	(31)	-	(312)	-
	(5,618)	11,610	1,663	(3,740)
Change in non-cash investing working capital:				
Accounts payable and accrued liabilities	8,178	15,731	14,798	20,102
	8,178	15,731	14,798	20,102
Cash income taxes paid	4,348	-	24,638	-
Cash interest paid	44	-	120	-
Cash interest received	1,565	1,278	5,038	2,011

#### 12. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Financial instruments of the Company include cash and cash equivalents, restricted cash, accounts receivable, financial derivative receivable/liability, deposits, contribution receivable, accounts payable and accrued liabilities, dividends payable and repayable contribution. The Company is exposed to financial risks arising from its financial assets and liabilities that include credit risk and liquidity risk in addition to market risks associated with commodity prices and foreign exchange rates.

a) The Company is exposed to the following risks:

i) Commodity price risk

Headwater enters into financial derivative commodity contracts to manage the risks associated with fluctuations in commodity prices. All such transactions are conducted in accordance with the Company's established risk management policies. The Company does not use derivative financial instruments for speculative purposes.

The Company had the following outstanding financial derivative commodity contracts as at September 30, 2023:

Commodity	Index	Туре	Term	Daily Volume	Contract Price
Natural Gas	AGT <sup>(1)</sup>	Fixed	Dec 2023 - Mar 2024	5,000 mmbtu	Cdn\$16.98/mmbtu
Natural Gas	AGT	Fixed	Dec 2023 - Jan 2024	2,500 mmbtu	Cdn\$18.95/mmbtu
Natural Gas	AECO 5A	Fixed	Oct 2023	3,000 GJ	Cdn\$3.53/GJ
Natural Gas	AECO 5A	Fixed	Apr 2024 - Oct 2024	1,000 GJ	Cdn\$2.50/GJ
Crude Oil	WCS Basis (2)	Differential	Oct 2023 - Dec 2023	4,000 bbl	US\$15.76/bbl

(1) AGT = Algonquin city-gates

(2) WCS = Western Canadian Select

The following table summarizes the Company's financial derivative gains (losses) on commodity contracts for the periods:

	Three months ended September 30,			Nine months ended September 30,			
		2023	2022		2023	2022	
	\$		\$		\$	\$	
Gains (losses) on financial derivatives:							
- realized gains (losses)		294		-	7,863	6 (4,2	203)
- unrealized gains (losses)		1,905	(4	01)	2,995	(3,3	332)
Gains (losses) on financial derivatives		2,199	(4	01)	10,858	(7,5	535)

The following table summarizes the fair value as at September 30, 2023 and the change in fair value for the nine months ended September 30, 2023:

	Commodity contracts	Foreign exchange contracts	Total
	\$	\$	\$
Net financial derivative receivable/liability, beginning of period	(1,201)	100	(1,101)
Unrealized change in fair value <sup>(1)</sup>	2,995	(297)	2,698
Net financial derivative receivable/liability, end of period	1,794	(197)	1,597

(1) Unrealized change in fair value related to the Company's foreign exchange contracts is included in interest income and other expense.

The fair value of the financial derivative asset related to the Company's commodity contracts of \$1.8 million as at September 30, 2023 is based on estimated future natural gas and crude oil prices as of that date. The fair values of these financial derivative commodity contracts are sensitive to changes in the natural gas and crude oil reference prices. Holding other assumptions constant, if the AECO 5A and AGT price increased by 10% and the WCS differential to WTI decreased by 10%, the fair value of the financial derivative asset would decrease (increase) by \$0.3 million.

#### ii) Foreign currency risk

The Company is exposed to fluctuations of the Canadian to U.S. dollar exchange rate given realized pricing is directly influenced by U.S. dollar denominated benchmark pricing and from exposure to its U.S. dollar denominated heavy oil and natural gas marketing arrangements. At September 30, 2023, US\$0.1 million (December 31, 2022 - US\$0.2 million) of cash and US\$31.5 million (December 31, 2022 - \$25.4 million) of accounts receivable were denominated in U.S. dollars.

Headwater mitigates this risk by entering into commodity contracts in Canadian dollars and entering into foreign exchange contracts.

The Company had the following outstanding foreign exchange contract as at September 30, 2023:

	Buy	Sell		Notional	
Туре	Currency	Currency	Rate	Amount	Settlement Date
Forward contract	CAD	USD	Sep 2023 average <sup>(1)</sup>	US\$33.1 million	Oct 26, 2023

#### (1) WM/Reuters Intraday Spot Rate as of Noon EST

The fair value of the financial derivative liability related to the Company's foreign exchange contract of \$0.2 million as at September 30, 2023 is based on the CAD/US exchange rate as of that date. The fair value of this financial derivative contract is sensitive to changes in the reference CAD/US foreign exchange rates. Holding other assumptions constant, if the CAD/US exchange rate increased (decreased) by 1%, the fair value of the financial derivative liability would increase (decrease) by \$0.4 million.

#### Fair Value Measurement

The Company classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The Company maximizes the use of observable inputs when preparing calculations of fair value, where possible.

The fair value of cash and cash equivalents, restricted cash, accounts receivable, deposits, accounts payable and accrued liabilities and dividends payable approximate their carrying value due to the short term to maturity of these instruments. The repayable contribution has been discounted at an estimated market rate and therefore carrying value approximates fair value.

The Company's financial derivative receivable/liability is considered Level 2 in the fair value hierarchy.

iii) Credit risk

At September 30, 2023, 100% of the Company's accounts receivables were outstanding for less than 30 days. Trade receivables generally have a 30-day term and have all been collected subsequent to September 30, 2023. As at September 30, 2023, the Company's receivables consisted of \$51.3 million (December 31, 2022 - \$38.7 million) from crude oil and natural gas marketers, \$0.1 million from commodity contract counterparties (December 31, 2022 - \$3.5 million), \$0.1 million (December 31, 2022 - \$0.6 million) from its joint venture partner and \$0.2 million (December 31, 2022 - \$0.3 million) related to accrued interest and other.

#### iv) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages liquidity risk through its working capital and an actively managed operating and capital expenditure budgeting process. The Company entered into a \$100.0 million credit facility in the fourth quarter of 2022 to strengthen its liquidity. As at September 30, 2023, the Company held cash of \$129.0 million.

## Credit Facilities

During the fourth quarter of 2022, the Company entered into an agreement with the National Bank of Canada and the Bank of Montreal (the "Lenders") providing for senior secured revolving syndicated credit facilities. The extendible revolving credit facilities are comprised of a \$20.0 million operating facility and an \$80.0 million syndicated facility.

As at September 30, 2023, Headwater had not drawn on the credit facilities.

The credit facilities have a revolving period of 364 days, extendible annually at the request of the Company, subject to approval of the Lenders. If not extended, the credit facilities will automatically convert to a term loan and all outstanding obligations will be repayable one year after the expiry of the revolving period. In the second quarter of 2023, the expiry of the revolving period was extended from December 8, 2023, to May 30, 2024. The borrowing base is subject to semi-annual redeterminations occurring by May 31<sup>st</sup> and by November 30th of each year. The credit facilities are secured by a demand debenture in the amount of \$250.0 million. Repayments of principal are not required until the maturity date, provided that the borrowings do not exceed the authorized borrowing base and the Company is in compliance with all covenants, representations and warranties.

The credit facilities bear interest at a floating market rate with margins charged by the Lenders linked to the Company's senior debt to EBITDA ratio. EBITDA, for the purposes of calculating the senior debt to EBITDA ratio, is calculated as net income adjusted for non-cash items, interest expense and income taxes. Senior debt, for the purposes of calculating the senior debt to EBITDA ratio, is calculated as any debt of the Company excluding the financial derivative liability and repayable contribution.

The credit facilities are not subject to any financial covenants. Additionally, distributions are permitted subject to compliance with a Board approved distributions policy.

#### b) Management of capital

The Company's objectives when managing capital are to i) deploy capital to provide an appropriate return on investment to its shareholders; ii) maintain financial flexibility in order to preserve the Company's ability to meet financial obligations; and iii) maintain a capital structure that provides financial flexibility to execute strategic acquisitions. To aid in managing the capital structure, the Company monitors adjusted working capital and adjusted funds flow from operations.

On November 3, 2022, Headwater announced its inaugural quarterly cash dividend of \$0.10 per common share (\$0.40 per common share annualized). The first dividend was paid on January 16, 2023, to shareholders of record at the close of business on December 30, 2022. During the nine months ended September 30, 2023, the Company declared \$70.8 million (nine months ended September 30, 2022 - \$nil) related to its quarterly cash dividend.

The Company's strategy is designed to maintain a flexible capital structure consistent with the objectives as stated above and to respond to changes in economic conditions and the risk characteristics of the underlying crude oil and natural gas assets. Key indicators of changing economic conditions include adjusted working capital and adjusted funds flow from operations. Headwater considers its capital structure to include shareholders' equity and working capital. In order to maintain or adjust its capital structure, the Company may from time-to-time issue new common shares, seek debt financing, change its future dividend policy and adjust its capital spending to manage working capital.

In order to facilitate the management of its capital expenditures and working capital, the Company prepares annual budgets which are updated quarterly depending upon varying factors including current and forecast crude oil and natural gas prices, capital expenditures and general industry conditions. The annual and updated budgets are approved by the Board of Directors.

## i) Adjusted working capital

Management considers adjusted working capital to be a key measure to assess the Company's liquidity and capital management.

	As at /	
	September 30, 2023	December 31, 2022
	\$	\$
Working capital	43,496	109,433
Contribution receivable (long-term)	1,104	1,104
Repayable contribution	(7,082)	(6,720)
Financial derivative receivable	(1,794)	(419)
Financial derivative liability	197	1,520
Adjusted working capital	35,921	104,918

ii) Adjusted funds flow from operations

Management considers adjusted funds flow from operations to be a key measure to assess the Company's management of capital. Adjusted funds flow from operations is an indicator as to whether adjustments are necessary to the level of capital expenditures. For example, in periods where adjusted funds flow from operations is negatively impacted by reduced commodity pricing, capital expenditures may need to be reduced or curtailed to preserve the Company's capital and dividend policy. Management believes that by excluding the impact of changes in non-cash working capital and adjusting for current income taxes in the period, adjusted funds flow from operations provides a useful measure of Headwater's ability to generate the funds necessary to manage the capital needs of the Company.

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
	\$	\$	\$	\$
Cash flows provided by operating activities	85,568	3 72,060	212,626	217,477
Changes in non-cash working capital	5,618	3 (11,610)	(1,663)	3,740
Current income taxes	(14,647)	(2,009)	(29,322)	(13,318)
Income taxes paid	4,348	3 -	24,638	-
Adjusted funds flow from operations	80,887	58,441	206,279	207,899

Adjusted working capital and adjusted funds flow from operations are not standardized measures and therefore may not be comparable with the calculation of similar measures of other entities.

# **13. SUBSEQUENT EVENTS**

Subsequent to September 30, 2023, Headwater entered into an agreement to construct a natural gas gathering system with an estimated capital cost of approximately \$22.5 million. Once commissioned, which is expected late 2024, the Company is entitled to be reimbursed the capital costs, in respect thereof, and will be subject to a long-term fixed take-or-pay contract. The estimated capital costs and timing of the project are preliminary and subject to change.

#### Declaration of Dividend

Subsequent to September 30, 2023, the Board declared a quarterly cash dividend to shareholders of \$0.10 per common share payable on January 15, 2024, to shareholders of record at the close of business on December 29, 2023. This dividend is an eligible dividend for the purposes of the Income Tax Act (Canada).

# Foreign Exchange Contracts

Subsequent to September 30, 2023, Headwater entered into the following foreign exchange contracts:

	Buy	Sell	Notional			
Туре	Currency	Currency	Rate	Amount	Settlement Date	
Forward contract	CAD	USD	Oct 2023 average	US\$38.4 million	Nov 28, 2023	
Forward contract	CAD	USD	Nov 2023 average	US\$27.0 million	Dec 28, 2023	